

## Message Text

UNCLASSIFIED

PAGE 01 DAMASC 00975 170908Z  
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 OTPE-00 /031 W  
-----062796 180544Z /13

R 170637Z FEB 78  
FM AMEMBASSY DAMASCUS  
TO USDOC WAHDC  
INFO SECSTATE WASHDC 6917  
AMEMBASSY ATHENS

UNCLAS DAMASCUS 0975

E.O. 11652: NA  
TAGS: BEXP, ETEL, SY  
SUBJ: POSSIBLE TRADE OPPORTUNITIES: TURNKEY CONSTRUCTION OF  
DAMASCUS CENTRAL POST OFFICE AND SUPPLY AND INSTALLATION  
OF 200,000 TELEPHONE LINES

1. DAMASCUS PRIVATE BUSINESSMEN WITH EXCELLENT GOVERNMENT  
CONNECTIONS HAVE INFORMED COMOFF OF TWO MAJOR PROJECTS  
UNDER CONSIDERATION BY MINISTEY OF COMMUNICATIONS/PUBLIC  
ESTABLISHMENT OF TELECOMMUNICATIONS. THEY ARE:  
--TURNKEY CONSTRUCTION AND EQUIPPING OF DAMASCUS CENTRAL  
POST OFFICE. MAXIMUM AMOUNT AUTOMATED EQUIPMENT. EST.  
VALUE: 50M. DOLS. TO BE BUILT IN MEZZE DISTRICT,  
DAMASCUS. SIC 3661 AND 16230.

-- SUPPLY AND INSTALLATION OF 200,000 TELEPHONE LINES,  
INCLUDING EXCHANGES, UNDERGROUND CABLES, AND STANDBY  
POWER SOURCES. PRESENT TELEPHONE NETWORK LARGELY  
SIEMENS. SIC: 15420

2. ACCORDING TO SOURCE, MINISTRY WISHED TO ENTER INTO  
COMMUNICATIONS, RECEIVE OFFICIALS OF QUALIFIED AMERICAN  
FIRMS RELATING TO THESE PROJECTS. US FIRMS SHOULD BE WILLING  
TO DISCUSS FINANCING. SOURCE UNCERTAIN IF MINISTRY EVENTUALLY  
WILL LET INTERNATIONAL TENDER OR WILL NEGOTIATE  
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AGREEMENTS ON GRE-A-GRE BASIS.

3. ACTION REQUESTED: PLEASE NOTIFY QUALIFIED AMERICNA  
FIRMS AND REQUEST THEM TO CONTACT COMOFF, AMERICAN  
EMBASSY, DAMASCUS.  
MURPHY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, TRADE OPPORTUNITY REPORTS, TELEPHONES, POSTAL SERVICE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978DAMASC00975  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780075-0447  
**Format:** TEL  
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**Image Path:**  
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**Litigation Codes:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Content Flags:**  
**Review Date:** 18 feb 2005  
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**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3565051  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** POSSIBLE TRADE OPPORTUNITIES: TURNKEY CONSTRUCTION OF DAMASCUS CENTRAL POST OFFICE AND SUPPLY AND INSTALLATION OF 200,000 TELEPHONE LINES  
**TAGS:** BEXP, ETEL, SY  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbcc://SAS/SAS.dbo.SAS\_Docs/60fda2d4-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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